

DRIVEWORKS

BACKGROUND

Many design and engineering tasks can be repetitive, especially when designs are the same but different for each enquiry. When a product is made or engineered-to-order, automating the design engineering and even sales process can significantly increase productivity and provide competitive advantage. DriveWorks® is a SolidWorks partner that helps to automate repetitive tasks by capturing and applying the organization's knowledge and experience.

The light version of DriveWorks, DriveWorksXpress, is in every seat of SolidWorks®.

DRIVEWORKS

DriveWorks is the only design automation software that offers a scalable solution from basic design automation all the way through to a full-scale sales configurator.

DriveWorksXpress: FREE and included within EVERY seat of SolidWorks

DriveWorks Solo: (SolidWorks Gold Partner) a FREE 30-day evaluation license is available to download

DriveWorks Pro: (Admin – SolidWorks Gold Partner)

- Multiple software modules can be combined and deployed to meet each company's needs
- Adds powerful online sales configurator capability
- Integrates with SolidWorks EPDM and other systems, such as ERP
- Delivers manufacturing data as 3D CAD, DXF™, DXG, or drawing files to users automatically
- Generates documentation such as Word and Excel documents that can be used for quoting and supporting the sales process
- The configurator interface can be easily customized and integrated in a company's own website to allow products to be configured in multiple browsers and mobile devices

PRICING

DriveWorks pricing is as scalable as the software:

- DriveWorks Solo is \$3,600 and includes subscription support for the first 12 months
- DriveWorks Pro modules include Administrator, Autopilot, Live (for configuring in a browser), and Local Users. Each module starts from \$6,000
- Subscription support is 25 percent of the software price
- Price list available from the DriveWorks VAR portal or sales@driveworks.co.uk

POSITIONING

DriveWorksXpress, DriveWorks Solo, and DriveWorks Pro Administrator can be set up by SolidWorks engineers and used by engineers. Adding other DriveWorks Pro modules bridges the gap between sales and engineering to give companies a powerful sales configurator.

COMPANY INFORMATION

DriveWorks Ltd. is staffed by a highly committed and experienced team made up of engineers, software developers, and marketing specialists. They have been developing rules-based design automation software for companies using SolidWorks since 2001.

DriveWorks Ltd. has focused on developing proven software and building a strong VAR channel.

Headquarters Location:

The Barley Store, Laskey Farm, Laskey Lane, Thelwall, Cheshire, WA4 2TF, UK

Key Contacts:

Worldwide: +44 1925 757585

US: +1 978 633 3230

General : info@driveworks.co.uk

Technical Support: support@driveworks.co.uk

VAR PENETRATION

DriveWorks has a global market presence, and is sold and supported locally by 100 SolidWorks VARs in over 40 countries.

DriveWorks believes in supporting DriveWorks Value-Added Resellers. Resellers benefit from exclusive access to the DriveWorks VAR Portal, which provides sales and marketing materials, training resources, and certification programs to help them maximize their sales potential.

NEXT STEPS

Additional product information may be found at www.driveworks.co.uk.

There is a Quickflix video available in the Partners section of SolidWorks.com.

DriveWorksXpress is FREE inside every seat of SolidWorks. Check out free online training resources at www.driveworksxpress.com.

Download an evaluation license of DriveWorks Solo from www.driveworkssolo.com.

Online demos for DriveWorks Pro can be used at www.driveworkslive.com.

